YEARS ENDED DECEMBER 31, 2010 AND 2009

### YEARS ENDED DECEMBER 31, 2010 AND 2009

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# **Independent Auditors' Report**

Independent Affiliate of BKR International

Board of Directors Lincoln Park Chamber of Commerce, Inc. Special Service Area #23 Special Service Area #35 Chicago, Illinois

We have audited the accompanying combined statement of financial position of Lincoln Park Chamber of Commerce, Inc. (LPCC), Special Service Area #23 (A Taxing District Authorized by the City of Chicago) (SSA #23) and Special Service Area #35 (A Taxing District Authorized by the City of Chicago) (SSA #35) as of December 31, 2010 and the related combined statements of activities and changes in net assets and cash flows for the year then ended. These combined financial statements are the responsibility of LPCC's, SSA #23's and SSA #35's management. Our responsibility is to express an opinion on these combined financial statements based on our audit. The combined financial statements of Lincoln Park Chamber of Commerce, Inc., Special Service Area #23 (A Taxing District Authorized by the City of Chicago) and Special Service Area #35 (A Taxing District Authorized by the City of Chicago) as of December 31, 2009, were audited by other auditors whose report dated March 3, 2010 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combined financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Lincoln Park Chamber of Commerce, Inc., Special Service Area #23 (A Taxing District Authorized by the City of Chicago) and Special Service Area #35 (A Taxing District Authorized by the City of Chicago) as of December 31, 2010 and the combined changes in their net assets and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic combined financial statements taken as a whole. The additional information on pages 12 through 21 is presented for purposes of additional analysis and is not a required part of the basic combined financial statements. That information, except for the budget information on pages 13 through 16 and 18 through 20, which is unaudited, has been subjected to the auditing procedures applied in the audit of the basic combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic combined financial statements taken as a whole.

Ostron Reisen Beil & Olrems, Las

February 17, 2011

#### COMBINED STATEMENT OF FINANCIAL POSITION

December 31,				20	10			2009
		LPCC	S	SSA #23	S	SA #35	 Total	 Total
ASSETS								
Current assets:								
Cash and cash equivalents	\$	214,783	\$	152,017	\$	19,035	\$ 385,835	\$ 383,094
Accounts receivable, net of allowance for doubtful accounts								
for SSA #23 of \$3,305 at December 31, 2010		12,580		108,187		35,427	156,194	39,202
Prepaid expenses		2,858		-			 2,858	
Total current assets	*************	230,221		260,204		54,462	544,887	 422,296
Property and equipment:								
Office equipment		44,748					44,748	44,748
Furniture		8,771					8,771	8,015
		53,519					53,519	52,763
Less accumulated depreciation		(46,674)					 (46,674)	(43,089)
Property and equipment, net		6,845				-	 6,845	 9,674
Security deposit		2,400				· · · · · · · · · · · · · · · · · · ·	2,400	2,400
Total assets	\$	239,466	\$	260,204	\$	54,462	\$ 554,132	\$ 434,370

COMBINED STATEMENT OF FINANCIAL POSITION (CONTINUED)

December 31,			201	0	··········		2009
WAS THE WAS IN CONTROL OF THE PARTY OF THE P	 LPCC	S	SSA #23	S	SA #35	 Total	Total
LIABILITIES AND NET ASSETS							
Current liabilities:							
Accounts payable	\$ 324	\$	12,982			\$ 13,306	\$ 13,953
Line of credit							71,521
Accrued interest							788
Deferred revenue	52,398					 52,398	52,501
Total current liabilities	52,722		12,982			65,704	138,763
Net assets:							
Unrestricted	 186,744		247,222	\$	54,462	488,428	295,607
Total liabilities and net assets	\$ 239,466	\$	260,204	\$	54,462	\$ 554,132	\$ 434,370

#### COMBINED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Years ended December 31,						2010				2009
<u></u>	Li	PCC	SS	A #23	S	SA #35	El	imination	 Total	Total
Revenues:										
Membership dues and sponsorships	\$ 1	34,157							\$ 134,157	\$ 142,300
Banner income		36,625							36,625	29,400
Events income		23,945							23,945	31,989
Government grant		73,297							73,297	81,675
Administrative income	1	37,768					\$	(127,768)	10,000	5,135
Advertising income		9,113							9,113	26,557
Festival income		10,000							10,000	7,500
Other income		727							727	630
Interest income		2,621							2,621	5,963
Cook county collection SSA #23			\$	589,110					589,110	495,609
Cook county collection SSA #35					\$	207,064			 207,064	181,155
Total revenues	4	128,253		589,110		207,064		(127,768)	1,096,659	 1,007,913
Expenses:										
Functional expenses:										
Government and community relations		95,894							95,894	100,431
Marketing		50,484							50,484	54,097
Member services	2	221,419							221,419	233,682
SSA #23 expenses		,		447,874				(88,445)	359,429	397,964
SSA #35 expenses				<u> </u>		169,622		(39,323)	130,299	177,734
Total functional expenses	:	367,797		447,874		169,622		(127,768)	857,525	963,908
General and administrative expenses		46,313						(12.), (00)	 46,313	 50,172
Total expenses		414,110		447,874		169,622		(127,768)	903,838	1,014,080
	<i>I.</i> .			141.224		25 442			102.021	 // 1/7
Increase (decrease) in net assets		14,143		141,236		37,442			192,821	(6,167)
Net assets, beginning of year		172,601		105,986		17,020			295,607	301,774
Net assets, end of year	\$	186,744	\$	247,222	\$	54,462	\$	-	\$ 488,428	\$ 295,607

See notes to combined financial statements.

COMBINED STATEMENT OF CASH FLOWS

Years ended December 31,			201	0					2009
	LPCC_	S	SA #23	S	SA #35		Total		Total
Operating activities:									
Increase (decrease) in net assets	\$ 14,143	\$	141,236	\$	37,442	\$	192,821	\$	(6,167)
Adjustments to reconcile above to cash provided by	,		•		•		,		( , ,
(used in) operating activities:									
Depreciation	3,585						3,585		3,857
(Increase) decrease in operating assets:									
Accounts receivable, net	5,457		(90,971)		(31,478)		(116,992)		1,362
Prepaid expenses	(2,858)						(2,858)		
Increase (decrease) in operating liabilities:									
Accounts payable	(4,740)		8,154		(4,060)		(646)		(3,705)
Accrued interest			(538)		(250)		(788)		788
Deferred revenue	 (103)						(103)		(13,114)
Cash provided by (used in) operating activities	15,484		57,881		1,654		75,019		(16,979)
Investing activity:									
Purchase of property and equipment	 (757)						(757)		(6,593)
Cash used in investing activity	(757)						(757)		(6,593)
Pinnering auticity									
Financing activity: Line of credit, net			(44,581)		(26 040)		(71,521)		71 521
Line of credit, net			(44,561)		(26,940)		(/1,321)		71,521
Cash provided by (used in) financing activity			(44,581)		(26,940)		(71,521)		71,521
	1 4 525		13 200		(27.200)		2.741		47.040
Increase (decrease) in cash and cash equivalents	14,727		13,300		(25,286)		2,741		47,949
Cash and cash equivalents, beginning of year	200,056		138,717		44,321		383,094		335,145
Cash and cash equivalents, end of year	\$ 214,783	\$	152,017	\$	19,035	\$	385,835	\$	383,094
Supplemental disclosures of cash flow information:									
Cash paid during the year for:									
Interest				\$	190	\$	190	\$	788
Income taxes	\$ 116			Ф	190	\$	116	Ψ	700
meome taxes	 110					Ψ			

See notes to combined financial statements.

### NOTES TO COMBINED FINANCIAL STATEMENTS

# 1. Summary of significant accounting policies

### **Organization:**

The Lincoln Park Chamber of Commerce, Inc. (LPCC) was founded in 1947 to conceive, design and implement programs and services that directly impact the success of its members; to act as a members' advocate and lead economic development efforts that sustain businesses in the Lincoln Park area of Chicago, Illinois.

Special Service Area #23 (SSA #23) and Special Service Area #35 (SSA #35) are taxing districts authorized by the City of Chicago to utilize tax revenues to enhance, beautify and maintain certain commercial areas within the specific boundaries serviced by LPCC. Tax revenues received by SSA # 23 and SSA #35 must be maintained in separate cash accounts.

SSA #23 encompasses the area on Clark St. from Armitage to Diversey and the south side of Diversey Parkway from Lakeview to Orchard Ave.

SSA #35 encompasses the area on Lincoln Ave. from Diversey Parkway to Webster Avenue.

#### Tax status:

LPCC is exempt from federal income taxes under Section 501(c)(6) of the Internal Revenue Code, except on net income derived from unrelated business activities. The LPCC sells advertising which is subject to tax on unrelated business income.

### Basis of accounting:

The combined financial statements have been prepared on the accrual basis of accounting.

### Principles of combination:

The combined financial statements include the accounts of the Lincoln Park Chamber of Commerce, Inc., Special Service Area #23 and Special Service Area #35. The administration of SSA #23 and SSA #35 are an integral part of LPCC's operations. All material inter-entity accounts and transactions have been eliminated in the combination.

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

# 1. Summary of significant accounting policies (continued)

### **Basis of presentation:**

The combined financial statement presentation follows the Financial Accounting Standards Board (FASB) Accounting Standards Codification (the Codification) for *Financial Statements of Not-for-Profit Organizations*. Under the Codification, LPCC is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. At December 31, 2010 and 2009, all assets were unrestricted.

### Cash equivalents:

Cash equivalents include investments with maturities of three months or less at date of purchase and various money market mutual funds.

#### Trade accounts receivable:

Trade accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to trade accounts receivable. Changes in the valuation allowance have not been material to the combined financial statements.

### Property and equipment and related depreciation:

Property and equipment are stated at cost. LPCC provides for depreciation using the straight-line method over the estimated useful lives of the assets.

#### Revenue recognition:

LPCC receives membership dues applicable to one year membership periods. Income from membership dues are deferred until earned.

LPCC also receives advertising revenue in advance. Prepaid advertising revenue is deferred until earned.

Deferred revenue totaled \$52,398 and \$52,501 at December 31, 2010 and 2009, respectively.

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

# 1. Summary of significant accounting policies (continued)

### **Reclassifications:**

Management fees between LPCC, SSA #23 and SSA #35 were eliminated for comparative purposes in the prior year combined financial statements to conform with the presentation in the current year combined financial statements.

### **Functional expenses:**

Operating expenses directly identified with a functional area are charged to that area and expenses affecting more than one area are allocated among those benefited.

#### Use of estimates:

The preparation of the combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# 2. Related party transaction

LPCC is the sole service provider to SSA #23 and SSA #35, Taxing Districts authorized by the City of Chicago. LPCC is paid a management fee and is also reimbursed for ongoing administration expenses such as rent, utilities and postage.

The management fees for SSA #23 totaled \$88,445 and \$91,350 for December 31, 2010 and 2009, respectively.

The management fees for SSA #35 totaled \$39,232 and \$24,598 for December 31, 2010 and 2009, respectively.

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

#### 3. Bank line of credit

SSA #23 has a \$75,000 line of credit with North Community Bank, which is collateralized by all the assets of the organization. The line, which matures on February 10, 2011, bears interest at the bank's prime rate plus 1% (4.25% at December 31, 2010) with a minimum rate of 6%. There was no balance outstanding at December 31, 2010. The balance outstanding at December 31, 2009 was \$44,581.

SSA #35 has a \$55,000 line of credit with North Community Bank, which is collateralized by all the assets of the organization. The line, which matures on Feb 10, 2011, bears interest at the bank's prime rate plus 1% (4.25% at December 31, 2010) with a minimum rate of 6%. There was no balance outstanding at December 31, 2010. The balance outstanding at December 31, 2009 was \$24,598.

### 4. Lease commitments

LPCC is obligated under an operating lease for its office space located in Chicago, Illinois. The lease expires on March 31, 2013.

Total rent expense for the years ended December 31, 2010 and 2009 was \$31,220 and \$37,653, respectively.

LPCC also leases equipment under various operating leases which expire between 2012 and 2015 and have monthly lease payments aggregating approximately \$438. Total rent expense included in operations under equipment leases was \$4,772 and \$4,426 for the years ended December 31, 2010 and 2009, respectively.

Future minimum lease payments are as follows:

Year ending December 31:	(	Office	Equ	ipment	
		lease	1	eases	Total
2011	\$	33,129	\$	5,255	\$ 38,384
2012	•	34,123	•	1,936	36,059
2013		8,593		829	9,422
2014				829	829
2015				691	 691
					,
Total	\$	75,845	\$	9,540	\$ 85,385

NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)

# 5. Retirement plan

LPCC maintains a SIMPLE IRA plan covering all eligible employees. The matching contributions made to the plan were \$4,933 and \$5,462 for the years ended December 31, 2010 and 2009, respectively.

# 6. Subsequent events

Management of LPCC has reviewed and evaluated subsequent events from December 31, 2010, the combined financial statement date, through February 17, 2011, the date the combined financial statements were available to be issued. No events have occurred in this period that would be required to be recognized and/or disclosed in these combined financial statements as required by generally accepted accounting principles.

# LINCOLN PARK CHAMBER OF COMMERCE, INC.

### STATEMENT OF FUNCTIONAL EXPENSES

Years ended December 31,		Government 2010						***************************************		2009
	cor	ernment and nmunity lations		arketing		1ember ervices	_	Total rogram xpenses	_	Total orogram xpenses
Advertising									\$	888
Banner expenses			\$	4,094			\$	4,094		4,188
Contributions	\$	1,904		,				1,904		3,009
Depreciation		896		359	\$	1,972		3,227		3,471
Insurance		2,706		1,082		5,953		9,741		15,966
Miscellaneous						670		670		1,483
Newsletter				5,687				5,687		6,543
Occupancy		7,805		3,122		17,171		28,098		36,741
Office expenses and postage:										
Other - office expense and										
postage		8,674		3,470		19,082		31,226		24,787
Credit card fees				618		2,470		3,088		3,565
Outside services		3,879		1,551		8,534		13,964		13,716
Payroll and staff expenses		70,030		28,011		154,065		252,106		255,211
Printing and design				225				225		140
Program expenses						11,502		11,502		15,754
Sponsorship				2,265				2,265		2,028
Tourism										720
Total functional expenses	\$	95,894	\$	50,484	\$	221,419	\$	367,797	\$	388,210

#### (A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

#### STATEMENT OF ACTIVITIES – BUDGET AND ACTUAL

Years ended December 31,			2	010				2009	
		Actual	Bu	dget	V	ariance	Actual	 Budget	Variance
Income:									
Estimated carryover			\$	60,000	\$	(60,000)		\$ 209,000	\$ (209,000)
Interest	\$	424				424	\$ 288		288
Tax levy income:									
2003 tax levy							(1,273)		(1,273
2004 tax levy		(156)				(156)	(976)		(976
2005 tax levy		(952)				(952)	(379)		(379)
2006 tax levy		(1,088)				(1,088)	(3,162)		(3,162
2007 tax levy		928				928	19,425		19,425
2008 tax interest		•					136		136
2008 tax levy		10,951				10,951	481,550	490,350	(8,800
2009 tax levy		578,945		578,945					
2009 tax interest	-,	58				58	 		
Total tax levy income		588,686		578,945		9,741	495,321	 490,350	4,971
Total income		589,110		638,945		(49,835)	 495,609	 699,350	(203,741
Expenses:									
Expenses. Estimated loss collection		3,305		47,000		(43,695)		24,000	(24,000

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

ears ended December 31,			2010						2009		
	 Actual	E	Budget	Va	ariance		Actual	]	Budget	Va	ariance
Administrative expenses:											
Audit	\$ 3,000	\$	3,000			\$	2,625	\$	2,500	\$	125
Bank charges	668			\$	668		1,635				1,635
Interest expense							538				538
Management fee	10,000		10,000				10,000		10,000		
Meeting expenses	750		750				750		750		
Office equipment lease and maintenance	3,780		3,780				3,150		3,150		
Office printing	1,050		1,050				1,050		1,050		
Office rent	8,820		8,820				8,820		8,820		
Office supplies	1,050		1,050				1,050		1,050		
Office utilities and telephone	2,940		2,940				2,730		2,730		
Postage and delivery	 3,500		3,500			······································	3,500		3,500		
Total administrative expenses	 35,558		34,890		668		35,848		33,550		2,298
Advertising and promotion expenses:											
Display ads (signage)	12,903		22,000		(9,097)		6,111		50,000		(43,889
Management fee	12,853		12,853		• • •		12,138		12,138		. ,
Print material (newsletter)	5,894		15,000		(9,106)		8,350		10,000		(1,650
Public relations and media services	39,344		52,500		(13,156)		19,058		20,000		(942
Special events and sidewalk sales	50,130		50,000		130		32,213		45,000		(12,787
Website	 32,398		33,500		(1,102)						
Total advertising and promotion expenses	 153,522		185,853		(32,331)		77,870		137,138		(59,268
District planning expenses:											
Computer software	1,095		2,500		(1,405)						
District corridor plan	1,093		4,500		(1,403)		19,400		20,000		(600
Management fee	800		800				2,312		2,312		(00)
management rec	 000		000				2,312				
Total district planning expenses	1,895		3,300		(1,405)		21,712		22,312		(60

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

Years ended December 31,		4,819         4,819         5,202         5,202           17,254         17,319         (65)         41,277         55,202           848         848         2,890         2,890           5,000         (5,000)         2,890         20,000           848         5,848         (5,000)         2,890         30,890           12,088         15,000         (2,912)         11,711         15,000           85,702         100,000         (14,298)         71,535         95,000           13,924         13,924         17,340         17,340         17,340           8,077         10,000         (1,923)         10,000         10,000           214         10,000         (9,786)         45,481         55,000           120,005         148,924         (28,919)         146,067         192,340           15,531         15,531         13,872         13,872         13,872           15,775         20,000         (4,225)         15,775         20,000           45,699         80,000         (34,301)         47,425         75,000           12,750         50,000         (37,250)         40,500         45,000									
	<i>F</i>	Actual	E	Budget	Vari	iance	Actual	E	Budget	V	ariance
Façade improvement expenses:											
Awning rebate program							\$ 16,375	\$	20,000	\$	(3,625)
Façade enhancement program	\$	12,435	\$	12,500	\$	(65)	19,700		30,000		(10,300)
Management fee		4,819		4,819			 5,202		5,202		
Total façade improvement expenses		17,254		17,319		(65)	 41,277		55,202		(13,925)
Parking and transit expenses:											
Bicycle advocacy									8,000		(8,000)
Management fee		848		848			2,890		2,890		
Valet parking				5,000		(5,000)	 		20,000		(20,000)
Total parking and transit expenses		848		5,848		(5,000)	 2,890		30,890		(28,000)
Public way aesthetics expenses:											
Holiday decorations		12,088		15,000		(2,912)	11,711		15,000		(3,289
Landscaping		85,702		100,000	(	14,298)	71,535		95,000		(23,465
Management fee		13,924		13,924			17,340		17,340		
Street pole banners		8,077		10,000		(1,923)			10,000		(10,000
Streetscape elements		214		10,000		(9,786)	 <u>45,</u> 481		55,000		(9,519
Total public way aesthetics expenses		120,005		148,924	(	(28,919)	 146,067		192,340		(46,273
Public way maintenance expenses:											
Management fee		15,531		15,531			13,872		13,872		
Power washing		15,775		20,000		(4,225)	15,775		20,000		(4,225
Sidewalk cleaning		45,699		80,000	(	(34,301)	47,425		75,000		(27,575
Snow plowing and maintenance		12,750		50,000		(37,250)	40,500		45,000		(4,500
Total public way maintenance expenses		89,755		165,531		(75,776)	117,572		153,872		(36,300

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

Years ended December 31,			2010				 2009		
	 Actual	I	Budget	V	ariance	 Actual	 Budget	V	ariance
Safety program expenses:									
Management fee	\$ 300	\$	300			\$ 2,312	\$ 2,312		
Security rebate program			500	\$	(500)	 25,000	 25,000		
Total safety program expenses	300		800		(500)	27,312	 27,312		
Tenant retention and attraction expenses:									
Management fee	4,480		4,480			1,734	1,734		
Property tenant relations	16,112		17,500		(1,388)	3,800	4,000	\$	(200)
Signage and façade guidelines						1,980	2,000		(20)
Site marketing materials	 4,840		7,500		(2,660)	 11,252	 15,000		(3,748)
Total tenant retention and attraction expenses	 25,432		29,480		(4,048)	 18,766	 22,734		(3,968)
Total expenses	 447,874		638,945		(191,071)	 489,314	 699,350		(210,036)
Increase in net assets	141,236				141,236	6,295			6,295
Net assets, beginning of year	 105,986				105,986	 99,691	 		99,691
Net assets, end of year	\$ 247,222	\$	_	\$	247,222	\$ 105,986	\$ -	\$	105,986

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

#### **SUMMARY OF AUDIT FINDINGS**

YEAR ENDED DECEMBER 31, 2010

### Summary schedule of findings

As part of our audit and request by the Special Service Area Annual Audited Financial Statement Guidelines prepared by the City of Chicago Department of Planning and Development, we have read the requirements contained in the Agreement for Special Service Area #23 between the City of Chicago and Lincoln Park Chamber of Commerce, Inc.

Per Article 5.03, the Contractor (SSA #23) established a separate checking account at North Community Bank in Chicago, Illinois. All Service Tax Funds were automatically deposited into this checking account. The Contractor did not commingle Service Tax Funds with funds from any other source.

Based on our understanding of the agreement and the facts surrounding the performance under the agreement, we noted no exceptions. Many contractual items were included in the agreement which dealt with non-accounting and non-financial matters of which we had no knowledge.

#### (A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

#### STATEMENT OF ACTIVITIES - BUDGET AND ACTUAL

Years ended December 31,				2010				2009	
	Ac	tual	I	Budget	V	ariance	 Actual	 Budget	 ariance
Income:									
Estimated carryover			\$	31,500	\$	(31,500)		\$ 46,000	\$ (46,000)
Interest	\$	48				48	\$ 183	 ······	 183
Tax levy income:									
2005 tax levy							(612)		(612)
2006 tax levy							(1,679)		(1,679)
2007 tax levy		(743)				(743)	5,452		5,452
2007 tax interest		(24)				(24)			
2008 tax levy		9,649				9,649	177,732	186,398	(8,666)
2008 tax interest		(6)				(6)	79		79
2009 tax levy	1	98,123		198,123					
2009 tax interest	· · · · · · · · · · · · · · · · · · ·	17				17	 	 	
Total tax levy income	2	07,016		198,123		8,893	180,972	 186,398	 (5,426)
Total income	2	207,064	_	229,623		(22,559)	181,155	 232,398	 (51,243)
Expenses:									
Estimated loss collection	····			17,000		(17,000)		 10,000	 (10,000
Advertising and promotion expenses:									
Management fee		350		350			1,148	1,148	
Public relations and media services							823	3,000	(2,177
Website		799		500		299		 	 
Total advertising and promotion expenses		1,149		850		299	1,971	4,148	(2,177

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

Years ended December 31,	2010							2009					
	Actual		Budget		Variance		Actual		Budget	Variance			
Administrative expenses:													
Audit and bookkeeping	\$	3,000	\$ 3,	000			\$	2,625	\$ 2,500	\$	125		
Bank charges		453			\$	453		838		8	838		
Interest expense		190				190		250		2	250		
Management fee		4,220	4	220									
Meeting expenses		250		250				250	250				
Office equipment lease and maintenance		1,620	1	620				1,350	1,350				
Office rent		3,780	3.	780				3,780	3,780				
Office supplies		450		450				450	450				
Office utilities and telephone		1,260	1	260				1,170	1,170				
Postage		1,000	1	000				1,000	1,000				
Printing		450		450				450	450				
Total administrative expenses		16,673	16	,030		643		12,163	10,950	1,	,213		
Public way aesthetics expenses:													
Holiday decorations		11,772	12	,000		(228)		16,370	10,000	6,	,370		
Landscaping		66,041	70	,000		(3,959)		71,985	80,000	(8,	,015		
Management fee		11,413	11	,413				6,300	6,300				
Property insurance				800		(800)			800	(	(800		
Streetscape purchase and install								793	16,000	(15,	,207		
Total public way aesthetics expenses		89,226	94	,213		(4,987)		95,448	113,100	(17,	,652		

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

Years ended December 31,			2009									
	Actual		Budget		Variance		Actual		Budget		Variance	
Public way maintenance expenses:												
Management fee	\$	11,530	\$	11,530			\$	6,200	\$	6,200		
Power washing		8,975		12,000	\$	(3,025)		11,560		15,000	\$	(3,440)
Sidewalk cleaning		24,077		55,000		(30,923)		54,990		53,000		1,990
Snow plowing and maintenance	·····	17,992		23,000		(5,008)		20,000		20,000		
Total public way maintenance expenses		62,574		101,530		(38,956)		92,750		94,200		(1,450)
Total expenses		169,622		229,623		(60,001)		202,332		232,398		(30,066)
Increase (decrease) in net assets		37,442				37,442		(21,177)				(21,177)
Net assets, beginning of year		17,020				17,020		38,197				38,197
Net assets, end of year	\$	54,462	\$	-	\$	54,462	\$	17,020	\$	_	\$	17,020

(A TAXING DISTRICT AUTHORIZED BY THE CITY OF CHICAGO)

#### **SUMMARY OF AUDIT FINDINGS**

YEAR ENDED DECEMBER 31, 2010

### **Summary schedule of findings**

As part of our audit and request by the Special Service Area Annual Audited Financial Statement Guidelines prepared by the City of Chicago Department of Planning and Development, we have read the requirements contained in the Agreement for Special Service Area #35 between the City of Chicago and Lincoln Park Chamber of Commerce, Inc.

Per Article 5.03, the Contractor (SSA #35) established a separate checking account at North Community Bank in Chicago, Illinois. All Service Tax Funds were automatically deposited into this checking account. The Contractor did not commingle Service Tax Funds with funds from any other source.

Based on our understanding of the agreement and the facts surrounding the performance under the agreement, we noted no exceptions. Many contractual items were included in the agreement which dealt with non-accounting and non-financial matters of which we had no knowledge.